

## Director of Economic Development

The Town of Lincoln is seeking to hire an Economic Development Director to assist the Town with its economic development efforts. We are looking for a person or firm with a proven track record (preferably in Maine) in business recruitment. Business retention, business support, and community needs will also be considered priority items for the position. The successful candidate will report directly to the Town Manager. The Economic Development Director will work with both the Town Council and Town Manager to develop strategies and policies for the application and use of various financing, zoning, public investment, regulatory adjustment and other development tools and incentives that further enhance the business community and encourage business growth in the Town of Lincoln.

The Economic Development Director will be part of the municipal management team and will help coordinate efforts from all departments and service areas that support and enhance the features and programs of Lincoln that make it an attractive place and market for business investment and community life. Strong marketing and presentation skills using various media and technology applications as well as written and verbal skills will be important, as will be a solid understanding of business recruitment and financing needs and strategies, including tax increment financing, and the capacity to lead the community with planning, strategic development and execution. Success will be measured by the number of living wage jobs added to the community plus the dollar amount added to the tax rolls.

More information, including position requirements, can be found on the Town of Lincoln Website: [www.lincolnmaine.org](http://www.lincolnmaine.org).

Please send salary requirements or fee schedule along with a cover letter, resume listing experience and qualifications and 3 professional references to:

Economic Development Director Search, Town of Lincoln, 63 Main Street, Lincoln, ME 04457  
OR E-MAIL: [town.manager@lincolnmaine.org](mailto:town.manager@lincolnmaine.org).

Position will remain open until a suitable candidate is found.